Costs of Child Care Services

Addendum to the 2017 Child Care Market Survey
SFY 2018

Child Care Aware of Kentucky, Human Development Institute

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ABOUT THIS ADDENDUM

The 2017 Child Care Market Survey (Rous, Sherif & Singleton, 2018) included an additional question related to the overall costs associated with providing child care services. Specifically, providers were asked "what percent of your overall costs do you spend on the following expenses?", with a requirement that overall expenses equal 100 percent. This report provides findings from this additional question. As with the Child Care Market Survey report, this report was also developed in part with Child Care Block Grant funds through a contract to the Human Development Institute from the Kentucky Cabinet for Health and Family Services, Division of Child Care (Contract Number PO2-736-1700005989). Additional copies of this report are available by request.

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METHODOLOGY

The sample for findings presented in this report included 1,109 Licensed Type I providers, Licensed Type II providers and Certified Family Homes. As part of the 2017 Market Rate Survey, an additional question was added focused on the costs associated with running the facility or child care home. Participants were asked to provide information on the percentage of costs across eight expense categories. A sliding bar allowed respondents to designate percentages (0 - 100%) and the total had to equal 100% of costs. Respondents did not have to designate costs in all categories as long as the expenses totaled 100%. Expense categories included:

- 1) Salary
- 2) Benefits
- 3) Facility Costs (e.g., rent, utilities, insurance, etc.)
- 4) Transportation
- 5) Professional Development (e.g., training and conference registration/fees)
- 6) Materials (e.g., supplies needed in the classroom)
- 7) Food
- 8) Operational (e.g., cleaning supplies, etc.)

For analysis, the eight expense categories were further aggregated into three major categories of expenses:

- 1. Personnel (salary and benefits);
- 2. Overall Operation (facility, operational, food and transportation); and
- 3. Instructional (materials and professional development).

For a full description of the methodology for this report, please refer to the 2017 Kentucky Child Care Market Rate Survey (Rous, Sherif & Singleton, 2018).

FINDINGS

Overall Costs

Overall, the highest expense is salary, followed by *facility* costs (see Table 1 and Figure 1a)¹. The lowest percentage of the budget overall went to *transportation* (average of 1.6%) (see Figure 1a). Overall costs by provider type differed, with licensed facilities spending the most on *salaries* (34.6% to 46.1%) followed by *food* (10.9% and 16.8%) while certified homes spent the most on *facility* (25.5%), followed by *salary* (21.4%; see Table 1 and Figure 1b).

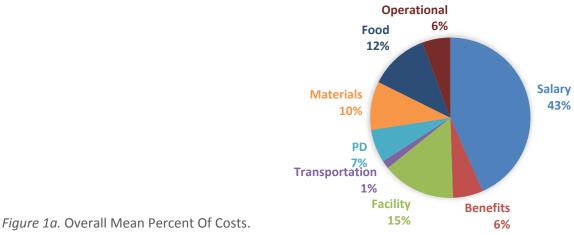
When examining expenses by the three major categories (*personnel*, *overall operation*, and *instruction*) *personnel* made up the majority of overall costs (see Figure 1c). *Personnel* expenses were reported as highest for Type 1, lowest for Certified Homes, while *overall operational*

¹ Tables with percent and N's are provided in the Appendix.

expenses were reported as highest for Certified Homes and lowest for Type 1 programs (see Figure 1d). Overall costs for instruction were similar regardless of program type.

Table 1 Overall Cost Profile and Cost Profile by Provider Type²

Total	Type I	Type II	Certified Home
Salary 42.7%	Salary 46.1%	Salary 34.6%	Facility 25.5%
Facility 14.5%	Facility 13%	Food 16.8%	Salary 21.4 %
Food 11.8%	Food 10.9%	Facility 14.3%	Food 16%
Materials 9.6%	Materials 9.3%	Materials 10.1%	Materials 10.9%
PD 6.6%	PD 6.6%	PD 7.2%	Operational 9.1%
Benefits 6.0%	Benefits 6.3%	Operational 6.4%	PD 6.5%
Operational 5.6%	Operational 5.0%	Benefits 6.3%	Benefits 3.4%
Transportation 1.6 %	Transportation 1.5%	Transportation 1.0%	Transportation 2.5%



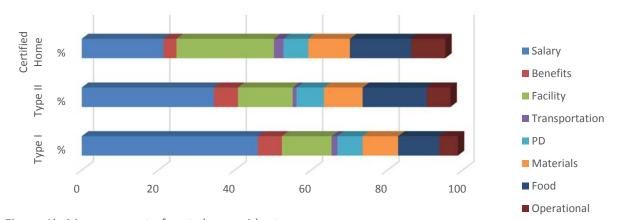
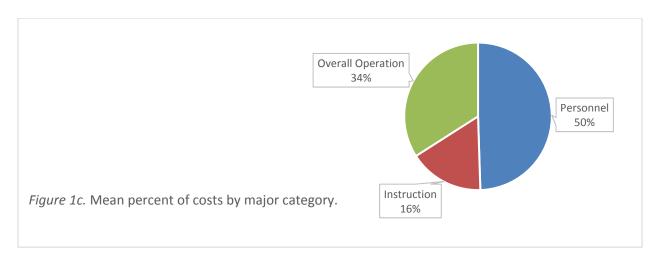
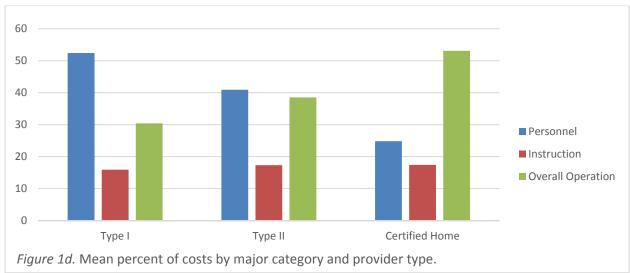


Figure 1b. Mean percent of costs by provider type.

² Percentages do not always equal 100% as programs may not have denoted expenses in all eight categories.





Costs by Region

When examining expenses by region, the cost profiles were slightly different. Providers in the East and Central regions reportedly spent over 50% of their budgets on *salary* and *facility*, while providers in the West region allocated just under 50% of their budgets on *salary* and *food*, followed by *facility* costs (see Table 2, Figure 2a and 2b).

Table 2. Cost Profile by Region

East	Central	West
Salary 43.7%	Salary 41.7%	Salary 44.4%
Facility 15.6%	Facility 15.5%	Food 12.1%
Food 11.2%	Food 11.8%	Facility 11.6%
Materials 8.9%	Materials 9.7%	Materials 9.4%
Benefits 6.6%	PD 7.0%	PD 6.0%
PD 6.2%	Benefits 5.9%	Benefits 5.8%
Operational 4.9%	Operational 5.9%	Operational 5.4%
Transportation 2%	Transportation 1.5%	Transportation 1.5%

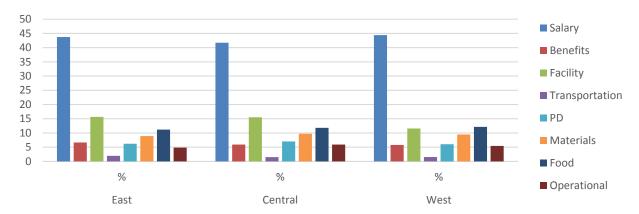
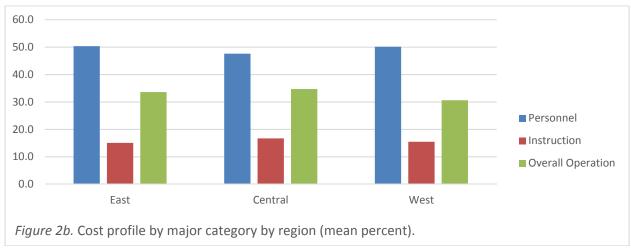


Figure 2a. Cost profile by region (mean percent).



Costs by Area

Costs were also examined by area (e.g., Urban and Rural) with no major differences found (see Table 3, Figure 3a and 3b).

Table 3.
Cost Profile by Urban/Rural Distinction

Urban	Rural	
Salary 43%	Salary 42.2%	
Facility 14.3%	Facility 14.8%	
Food 11.6%	Food 12.1%	
Materials 9.8%	Materials 9.1%	
PD 6.9%	Benefits 6.7%	
Operational 5.9%	PD 6.1%	
Benefits 5.6%	Operational 5.1%	
Transportation 1.4%	Transportation 2%	

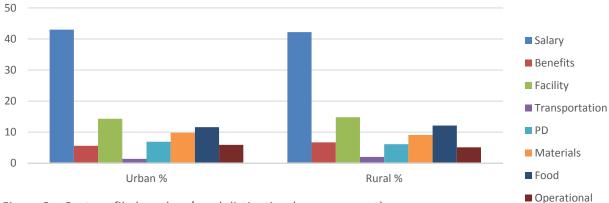
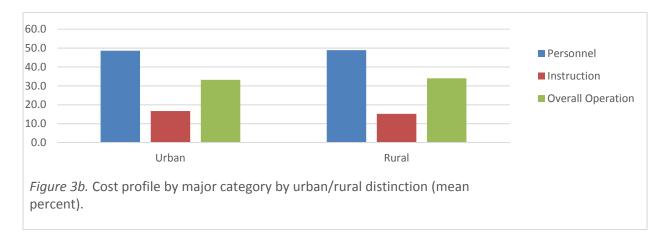


Figure 3a. Cost profile by urban/rural distinction (mean percent).



Costs by Years Providing Services

Costs were examined by the number of years the provider had been providing services (equal to or less than 5 years; 6-10 years; 11-15 years; greater than or equal to 16 years). Profiles were similar across the four categories of distinction (see Table 4, Figure 4a and 4b). The percentage of the overall budget allocated to *facility* maintenance decreased as the number of years the provider had been providing services increased, while the *food* expenses increased. However, when examined by the combined categories, the *overall operational* costs were similar across years providing services.

Table 4.
Cost Profile by Years Providing Services

≤ 5 years	6-10 years	11-15 years	≥ 16 years
Salary 42.7%	Salary 42.7%	Salary 39.1%	Salary 44.1%
Facility 16.2%	Facility 15.7%	Facility 13.9%	Facility 13.0%
Food 11.8%	Food 10.2%	Food 12%	Food 12.6%
Materials 10.0	Materials 8.4%	Materials 11%	Materials 9.2%
PD 6.6%	Benefits 7.2%	PD 7.8%	PD 6.1%
Operational 5.8%	PD 6.7%	Benefits 6.7%	Benefits 5.8%
Benefits 4.7%	Operational 5.6%	Operational 6.3%	Operational 5.2%
Transportation .8%	Transportation 1.6%	Transportation 2.5%	Transportation 1.7%

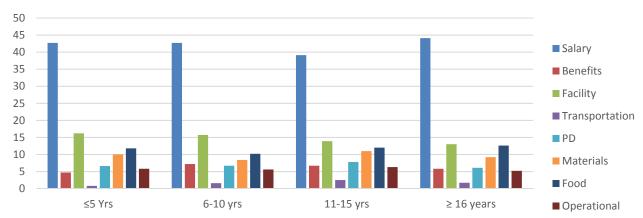
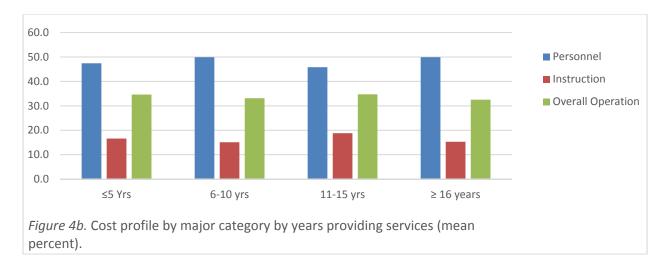


Figure 4a. Cost profile by number of years providing services (mean percent).

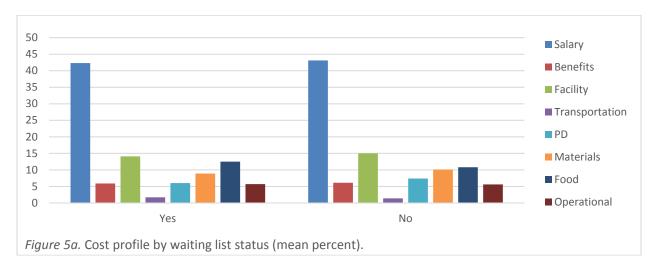


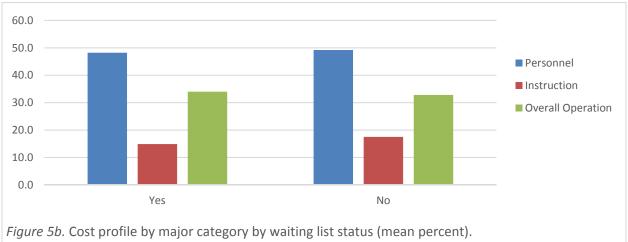
Costs by Waiting List Status

Additionally, cost profiles were generated by whether the provider indicated they had a waiting list (yes or no). Results were similar with both indicating they spent over 50% of their budgets on *salary* and *facility* costs (see Table 5, Figure 5a). Results were similar when examined by the three main categories of expenses (see Figure 5b).

Table 5.
Cost Profile by Waiting List

No Waiting List	Waiting List	
Salary 43.1%	Salary 42.3%	
Facility 15%	Facility 14.1%	
Food 10.8%	Food 12.5%	
Materials 10.1%	Materials 8.9%	
PD 7.4%	PD 6.0%	
Benefits 6.1%	Benefits 5.9%	
Operational 5.6%	Operational 5.7%	
Transportation 1.4%	Transportation 1.7%	





Costs by QRIS Participation

Costs were examined by both STARS for KIDS Now and All STARS rating status. For STARS for KIDS Now, cost profiles were generated based on no rating, Levels 1-2, and Levels 3-4. Across all levels, the highest percentage of the budget went to *salaries*, followed by *facility* costs. The percentage of the overall budget allocated to *salaries* increased as the STARS for Kids Now

rating status increased, while the *facility* percent allocations decreased (see Table 6a & Figures 6a and 6b).

Table 6a.
Cost Profile by STARS for KIDS NOW Rating

Not Rated	Levels 1-2	Levels 3-4
Salary 41.8%	Salary 43%	Salary 45%
Facility 15.2%	Facility 14.6%	Facility 11.5%
Food 12.3%	Food 12.2%	Benefits 9.6%
Materials 9.9%	Materials 9.3%	Materials 9.3%
PD 6.7%	PD 6.8%	PD 6%
Benefits 5.4%	Operational 6.1%	Food 8.8%
Operational 5.3%	Benefits 5.4%	Operational 4.9%
Transportation 1.31%	Transportation 1.3%	Transportation 3.2%

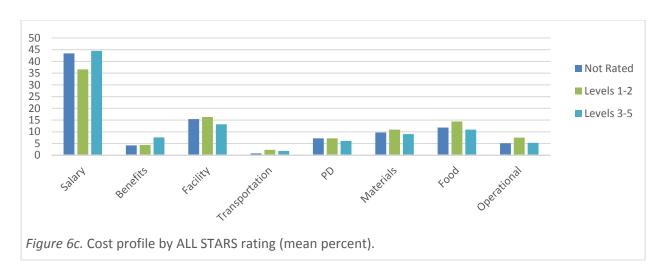


Figure 6b. Cost profile by major category by STARS for KIDS Now Level (mean percent).

For ALL STARS, cost profiles were generated based on no rating, Levels 1-2, and Levels 3-5. The overall expense distribution was similar, with *salary* and *benefit* costs comprising over 50% of the overall budget. *Salary* allocations were similar for non-rated and level 3-5 programs, and the lowest for level 1-2 programs. There was an increase in the percent allocated to *benefits* as levels increased (see Table 6b, Figures 6c and 6d).

Table 6b.
Cost Profile by ALL STARS Rating

Not Rated	Levels 1-2	Levels 3-5
Salary 43.4%	Salary 36.6%	Salary 44.5%
Facility 15.4%	Facility 16.3%	Facility 13.2%
Food 11.8%	Food 14.4%	Food 10.9%
Materials 9.7%	Materials 10.9%	Materials 9.0%
PD 7.2%	Operational 7.5%	Benefits 7.6%
Operational 5.1%	PD 7.2%	PD 6.1%
Benefits 4.2%	Benefits 4.4%	Operational 5.3%
Transportation .8%	Transportation 2.3%	Transportation 1.8%



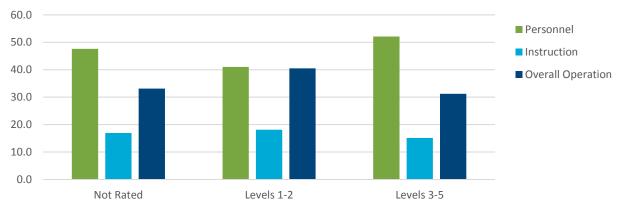


Figure 6d. Cost profile by major category by ALL STARS Level (mean percent).

Additional Analyses

Additional analyses were conducted to investigate differences in budget distributions based on provider type by: 1) region; 2) urban/rural distinction; 3) QRIS participation; and 4) subsidy acceptance.

Costs by Region. Overall, the cost profile for Type II providers in the East region looks different from their counterpart profiles in the other two regions of the state (see Figure 7b).

Costs differ by provider type and region, with licensed Type I providers in the East having the highest *salary* expense percentage. The lowest allocations to *salary* were reported by licensed Type II providers in the East region. Type II providers in the East spent the majority of the budget on *food*. Certified Home providers in the East and Central regions spent the majority of their budgets on *facility* (see Table 7; Figures 7a and 7b).

Table 7.
Cost Profile by Provider Type and Region (Mean Percent)

Region	Type I	Type II	Certified Home
	Salary 50.9%	Food 30.4%	Facility 29%
	Facility 12.3%	Facility 19.6%	Salary 19.4%
	Food 9.1%	Salary 16.6%	Food 15.5%
East	Materials 8.2%	Materials 11%	Materials 11.4%
	Benefits 7.3%	Operational 9.1%	PD 7.8%
	PD 5.7%	PD 7.6%	Operational 8%
	Operational 3.9%	Benefits 3%	Benefits 4.6%
	Transportation 2.1%	Transportation 2.7%	Transportation 0.9%
	Salary 45%	Salary 36.2%	Facility 24.6%
	Facility 14.3%	Food 14.6%	Salary 21%
	Food 11%	Facility 13.8%	Food 16.8%
Central	Materials 9.5%	Materials 10.6%	Materials 11.2%
Central	PD 7%	PD 8.3%	Operational 9.5%
	Benefits 6.2%	Benefits 6.7%	PD 6.5%
	Operational 5.4%	Operational 6.1%	Benefits 3.3%
	Transportation 1.5%	Transportation 0.8%	Transportation 2.2%
	Salary 46.4%	Salary 38.3%	Salary 25.6%
	Food 11.7%	Food 15.7%	Facility 24.5%
	Facility 10.4%	Facility 13.4%	Food 14%
Most	Materials 9.5%	Materials 8.7%	Materials 9.4%
West	PD 6.2%	Benefits 6.9%	Operational 9.2%
	Benefits 6%	Operational 5.9%	Transportation 5.9%
	Operational 5.1%	PD 5.1%	PD 4.6%
	Transportation 1.2%	Transportation 0.8%	Benefits 2.1%

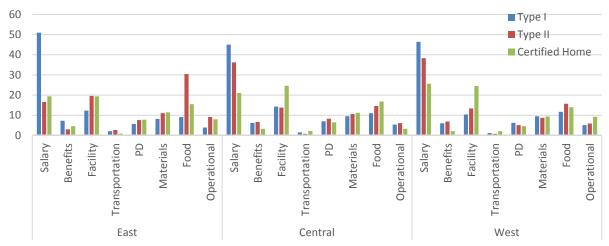


Figure 7a. Cost profile by provider type and region (mean percent).

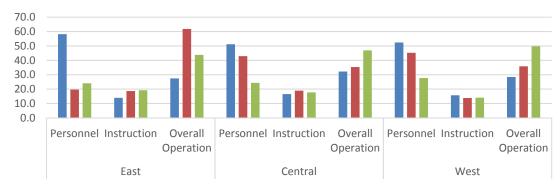


Figure 7b. Cost profile by major category by program type and region (mean percent).

Costs by Area. Next, budget allocations were examined with respect to provider type based on urban/rural distinction. At the individual cost level, Type I and II programs spent most of their budget on *salary* in both urban and rural areas. The budget of Certified Homes in urban and rural areas was primarily allocated to expenses associated with *facility* (see Table 8 and Figure 8a). *Food* cost on average accounted for 13.9 % of the budget in urban areas and 15.1% of the budget in rural areas.

At the individual cost level, Type I and Type II providers spent most of their budget on *salary*. The budget of Certified Homes in urban and rural areas was primarily allocated to expenses associated with *facility* (see Table 8).

For the three main categories, the highest cost category for licensed Type I and II providers in urban areas was *personnel* and for Certified Home, *overall operation*. This differed slightly in rural areas, where the highest cost category for Type II and Certified Homes was *overall operation*, and for Type I, *personnel* (see Figure 8b).

Table 8.

Cost Profile by Provider Type and Urban/Rural Distinction (Mean Percent)

Region	Type I	Type II	Certified Home
	Salary 45.8%	Salary 37.8%	Facility 25.2%
	Facility 12.9%	Food 14.1%	Salary 22.5%
	Food 10.9%	Facility 13.7%	Food 16.8%
Urban	Materials 9.6%	Materials 9.7%	Materials 10.8%
	PD 6.9%	Operational 9.1%	Operational 8%
	Benefits 5.8%	PD 8%	PD 6.7%
	Operational 5.4%	Benefits 7.7%	Benefits 3.6%
	Transportation 1.4%	Transportation 0.3%	Transportation 2%
	Salary 46.6%	Salary 31.2%	Facility 26.1%
	Facility 13%	Food 19.6%	Salary 19.4%
	Food 11%	Facility 15%	Food 14.6%
Rural	Materials 8.7%	Materials 10.4%	Materials 11.2%
Kurai	Benefits 7.4%	Operational 7.5%	Operational 7.2%
	PD 6.1%	PD 6.3%	PD 6%
	Operational 4.5%	Benefits 4.9%	Transportation 3.4%
	Transportation 1.8%	Transportation 1.7%	Benefits 3.1%

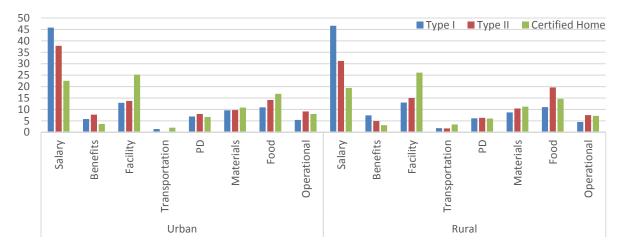
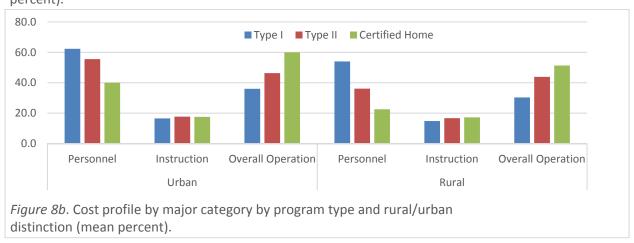


Figure 8a. Cost profile by provider type and urban/rural distinction (mean percent).



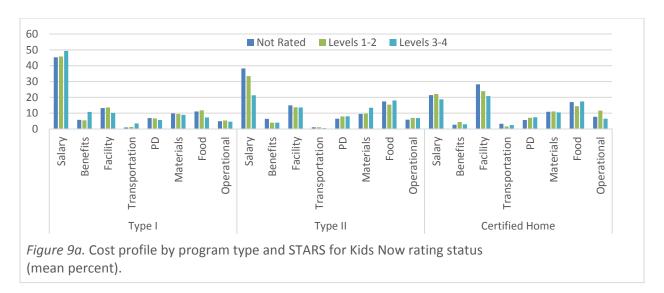
Costs by QRIS Participation. Costs were examined by both STARS for KIDS Now and All STARS rating status with respect to different provider types. For STARS for Kids Now, the cost profiles were examined by provider type (Table 9). For Type I, the percent of the budget allocated to benefits at levels 3-4 was twice the allocation for Type I providers who were not rated or level 1-2. In contrast the allocations for benefits for Type II at the highest levels (3-4) were lower (4%) compared to those who were not rated (6.4%) or at levels 1-2 (7%). For Certified Homes, the allocations to facility decreased as the STARS level increased (see Figure 9a).

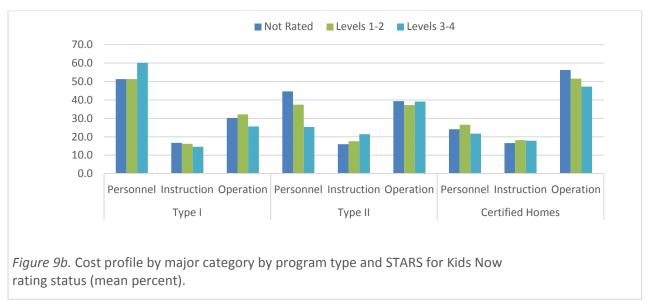
When examining data across the three major categories, allocations for *personnel* (salary & benefits) increased by 10% for Type I providers at the highest level. *Personnel* allocations decreased in Type II with the increase of the rating status. For certified homes, *overall operation* costs decreased with an increase in their rating (see Figure 9b).

Table 9.

Cost Profile by Provider Type and STARS for Kids Now Level

STARS for Kids Now Level	Type I	Туре II	Certified Home
	Salary 45.3%	Salary 38.2%	Facility 28.2%
	Facility 13.2%	Food 17.4%	Salary 21.4%
	Food 11.1%	Facility 14.9%	Food 17%
Not Rated	Materials 9.8%	Materials 9.5%	Materials 10.9%
	PD 6.9%	PD 6.5%	Operational 7.7%
	Benefits 5.8%	Benefits 6.4%	PD 5.7%
	Operational 4.9%	Operational 5.9%	Benefits 2.7%
	Transportation 1%	Transportation 1.1%	Transportation 3.3%
	Salary 45.8%	Salary 33.4%	Facility 23.9%
	Facility 13.6%	Food 15.4%	Salary 22.1%
	Food 11.8%	Facility 13.7%	Food 14.4%
Levels 1-2	Materials 9.1%	Materials 9.7%	Operational 11.6%
Leveis 1-2	PD 6.7%	PD 7.9%	Materials 11.1%
	Benefits 5.5%	Benefits 7%	PD 7.1%
	Operational 5.4%	Operational 7%	Benefits 4.4%
	Transportation 1.3%	Transportation 1.1%	Transportation 1.6%
	Salary 49.3%	Salary 21.3%	Facility 20.8%
	Benefits 10.8%	Food 18%	Salary 18.7%
	Facility 10.2%	Facility 13.6%	Food 17.4%
Levels 3-4	Materials 8.9%	Materials 13.4%	Materials 10.5%
	Food 7.3%	PD 8%	PD 7.4%
	PD 5.7%	Operational 6.9%	Operational 6.5%
	Operational 4.6%	Benefits 4%	Benefits 3%
	Transportation 3.5%	Transportation 0.6%	Transportation 2.5%





For ALL STARS, the cost profiles were examined by provider type. For Type I, the percent of the budget allocated to *salary* and *benefits* decreased sharply at levels 3-4 while *facility* costs increased. Budget allocations for *PD*, *food* and *operations* increased as the levels increased. For Type II programs, *salary* allocations decreased as well as rating level increased. There were no clear patters for Certified Homes (see Table 10 and Figure 10a).

When examining data across the three major categories, allocations for *personnel* (*salary* & *benefits*) increased by for Type I providers as levels increased and decreased for Type II with the increase of the rating status. For certified homes, programs in Level 1-2 had allocations that looked different than those without a rating or in Levels 3-5 (see Figure 10b).

Table 10.
Cost Profile by Provider Type and ALL STARS Rating Status

STARS for Kids Now Level	Type I	Type II	Certified Home
	Salary 45.1%	Salary 39.3%	Salary 29.5%
	Facility 14.8%	Food 13.8%	Facility 22.2%
	Food 11.3%	Facility 13.8%	Food 15.7%
Not Rated	Materials 9.7%	Materials 11.1%	Materials 9%
NOT Kateu	PD 7%	PD 7.7%	PD 7.9%
	Benefits 4.3%	Operational 7.1%	Operational 6.1%
	Operational 4.9%	Benefits 6%	Benefits 1.7%
	Transportation 0.7%	Transportation 1.2%	Transportation 1.5%
	Salary 44%	Salary 34%	Facility 28.3%
	Facility 12.4%	Food 19.9%	Food 17.1%
	Food 13.1%	Facility 15.6%	Salary 14.5%
	Materials 10.5%	Materials 7.9%	Materials 12.8%
Levels 1-2	PD 7.5%	Operational 7.8%	Operational 12.7%
	Operational 5.8%	Benefits 7.1%	PD 6.5%
	Benefits 4.8%	PD 6.3%	Transportation 3.6%
	Transportation 1.9%	Transportation 1.5%	Benefits 2.5%
	Salary 47.3%	Salary 31%	Facility 24.9%
	Facility 12%	Food 17.8%	Salary 23%
	Food 10.1%	Facility 14.2%	Food 15%
Levels 3-5	Materials 8.8%	Materials 10.2%	Materials 10.3%
Levels 3-3	Benefits 7.9%	PD 7.2%	Operational 7.5%
	PD 6.1%	Benefits 6.2%	PD 5.6%
	Operational 5%	Operational 5.2%	Benefits 5.4%
	Trans	portation 1.9%	Transportation 0.7% Transportation 2%

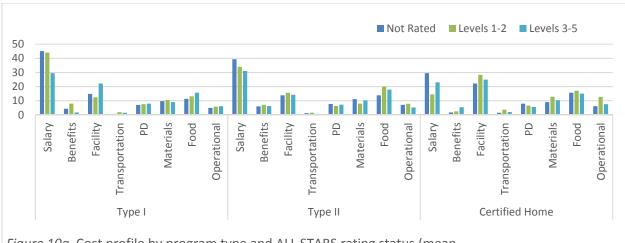
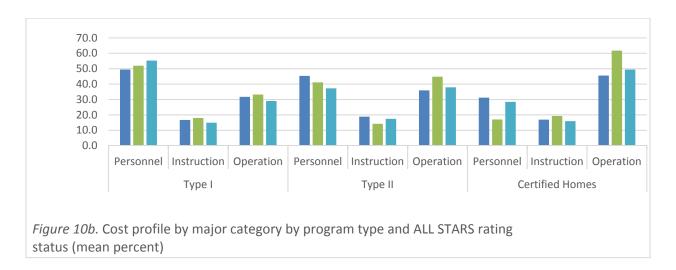


Figure 10a. Cost profile by program type and ALL STARS rating status (mean percent).



Costs by CCAP Acceptance. Finally, cost profiles were compiled with respect to providers using subsidy payments to help cover the cost of the child care (yes or no). Across Type I and Type II programs, regardless of subsidy acceptance, the highest percentage of the budget went to salary, followed by facility costs in Type I and food in Type II. Certified Homes indicated they spent their budget primarily on facility and salary costs (see Table 9 and Figure 9a).

When cost categories were aggregated, Type I and II programs had lower *overall operational* costs when they did not accept subsidies (see Figure 9b).

Table 11. Cost Profile by Provider Type and Subsidy Acceptance

CCAP	Type I	Type II	Certified Home
	Salary 45.7%	Salary 35.6%	Facility 24.7%
	Facility 13.8%	Food 16.1%	Salary 21%
	Food 11.5%	Facility 14.7%	Food 15.2%
Yes	Materials 9.1%	Materials 10%	Materials 11.2%
	PD 6.8%	Operational 9.1%	Operational 10%
	Benefits 5.9%	PD 7.3%	PD 6.5%
	Operational 5.4%	Benefits 6%	Benefits 3.5%
	Transportation 1.4%	Transportation 1.3%	Transportation 2.8%
	Salary 48.2%	Salary 32.8%	Facility 31.5%
	Facility 9.3%	Food 13.8%	Salary 25%
	Materials 10%	Materials 11.3%	Food 19.2%
N	Food 8.5%	Facility 10.7%	Materials 9.4%
NO	Benefits 7.7%	Benefits 9.1%	PD 5.8%
	PD 6.1%	PD 7.5%	Operational 5.3%
	Operational 3.9%	Operational 4.7%	Benefits 3.3%
	Transportation 1.9%	Transportation 0.1%	Transportation 0.9%

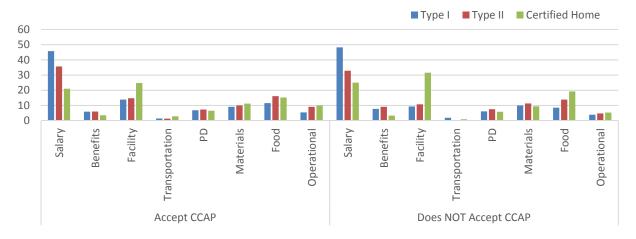


Figure 11a. Cost profile by provider type and subsidy acceptance (mean percent).

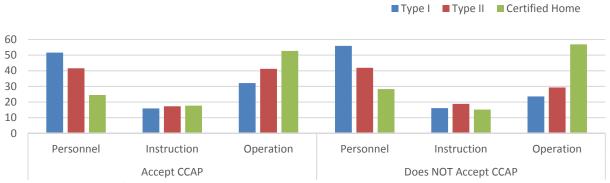


Figure 11b. Cost profile by major category by program type and subsidy acceptance (mean percent).

Summary

This report provides information on how child care providers reported allocating expenses within their overall budget. Several key findings emerged from the data. When examining the overall average costs reported across all provider types, the following patterns emerged.

- There are three main cost drivers: salary, *facility*, and *food* expenses. Together these make up between 62.9% (Certified Homes) and 70% (Type 1) of all costs.
- Across the three main categories of expenses, personnel (salary plus benefits) expenses
 made up the largest overall percentage of total costs, followed by overall operation,
 then instruction. For Type I and Type II programs, personnel costs make up 52.4% to
 40.9% of the budgets respectively. For Certified homes overall operation costs make up
 53.1% of their overall budgets.
- By region, cost profiles were similar, though programs in the West region reported lower overall facility costs (average of 11.6%) compared to programs in the East and Central regions.
- Cost profiles overall were similar when examined by urban/rural distinction.
- Cost profiles overall were similar based on the number of years in operation, though
 facility costs decreased the longer the program has been providing services (from 16.2%
 ≤ 5 years to 13% for ≥ 16 years). However, when examined by the combined categories,
 the overall operation costs were similar across years providing services.
- Cost profiles overall were similar when examined by whether programs had a waiting list or not.
- Cost profiles overall differed slightly based on STARS for KIDS Now levels, with increasing costs on *salary* and *benefits* and decreasing costs on *facility* as STARS levels increased. These differences were more evident when costs were combined into the three categories, with the percent of funds allocated to *personnel* increasing and percent of funds allocated to *overall operation* decreasing.
- Cost profiles for ALL STARS participation were similar for not-rated and Levels 3-5
 programs, and different for Level 1-2 rated programs. Level 1-2 rated programs
 allocated equal amounts to personnel and overall operation, while non-rated and Level

- 3-5 programs allocated a higher percentage of funds to *personnel*. The overall cost of *benefits* increased at levels 3-5 and *salary* costs were the lowest for Levels 1-2.
- Cost profiles overall differed based on the subsidy acceptance, with lower personnel costs across all provider types accepting subsidies.

When examining cost profiles based on region and provider type, the following patterns emerged.

- The percent of the budget allocated to *personnel* is highest in Type I programs in the East region (58.2%).
- The percent of the budget allocated to *facility* is highest for certified homes in the East region (29%).
- The percent of the budget allocated to *food* is highest for Type II programs in the East (30.4%).
- The percent of the budget allocated to *facility* is higher than other cost categories in Type II in the East and Certified Homes in the East and Central regions.
- The percent of the budget allocated to *food* is higher than *facility* allocations in Type II in both urban and rural areas.
- The percent of the budget allocated to *food* is higher than *salary* & *facility* allocations in Type II in the East region.

Appendix A: Additional Tables

Table A1. Percent (N) of costs by provider type

Costs	Total		Type I		Type II		Certified Home	
	%	N	%	N	%	N	%	N
Salary	42.7	1109	46.1	924	34.6	59	21.4	125
Benefits	6.0	1107	6.3	922	6.3	59	3.4	125
Facility	14.5	1105	13	920	14.3	59	25.5	125
Transportation	1.6	1099	1.5	915	1.0	59	2.5	124
PD	6.6	1108	6.6	923	7.2	59	6.5	125
Materials	9.6	1108	9.3	924	10.1	59	10.9	124
Food	11.8	1107	10.9	922	16.8	59	16	125
Operational	5.6	1105	5.0	920	6.4	59	9.1	125

Table A2. Percent (N) of costs by region

Costs	East		Cen	tral	We	West		
	%	N	%	N	%	N		
Salary	43.7	151	41.7	669	44.4	288		
Benefits	6.6	150	7.0	668	6.0	288		
Facility	15.6	150	15.5	666	12.1	288		
Transportation	2	148	1.5	664	1.5	286		
PD	6.2	151	5.9	668	5.8	288		
Materials	8.9	151	9.7	668	9.4	288		
Food	11.2	151	11.8	667	11.6	288		
Operational	4.9	150	5.9	667	5.4	287		

Table A3. Percent (N) of costs by area

Costs	Urb	an	Ru	ral
	%	N	%	N
Salary	43	734	42.2	374
Benefits	5.6	733	6.7	373
Facility	14.3	732	14.8	372
Transportation	1.4	729	2.0	369
PD	6.9	734	6.1	373
Materials	9.8	733	9.1	374
Food	11.6	733	12.1	373
Operational	5.9	733	5.1	371

Table A4. Percent (N) of costs by years in operation

Costs	5 years	or less	6-10 v	years	ars 11-15 year		16 years	or more
	%	N	%	N	%	N	%	N
Salary	42.7	294	42.7	211	39.1	167	44.1	431
Benefits	4.7	294	7.2	209	6.7	167	5.8	431
Facility	16.2	293	15.7	210	13.9	167	13.0	429
Transportation	.8	294	1.6	207	2.5	166	1.7	426
PD	6.6	294	6.7	211	7.8	167	6.1	430
Materials	10.0	293	8.4	211	11	167	9.2	431
Food	11.8	294	10.2	211	12	167	12.6	429
Operational	5.8	294	5.6	209	6.3	167	5.2	429

Table A5. Percent (N) of costs by waiting list

Costs	N	0	Yes		
	%	N	%	N	
Salary	43.1	479	42.3	621	
Benefits	6.1	478	5.9	620	
Facility	15	477	14.1	619	
Transportation	1.4	476	1.7	614	
PD	7.4	478	6.0	621	
Materials	10.1	478	8.9	621	
Food	10.8	478	12.5	620	
Operational	5.6	477	5.7	619	

Table A6a. Percent (N) of costs by STARS for KIDS NOW rating

Costs	Not R	ated	Levels 1-2		ed Levels 1-2 Levels		s 3-4
	%	N	%	N	%	N	
Salary	41.8	451	43	513	45	145	
Benefits	5.4	451	5.4	511	9.6	145	
Facility	15.2	449	14.6	511	11.5	145	
Transportation	1.31	449	1.3	506	3.2	144	
PD	6.7	451	6.8	512	6	145	
Materials	9.9	450	9.3	513	9.3	145	
Food	12.3	450	12.2	512	8.8	145	
Operational	5.3	449	6.1	511	4.9	145	

Table A6b. Percent (N) of costs by ALL STARS rating

Costs	Not R	ated	Levels 1-2		Level	s 3-5
	%	N	%	N	%	N
Salary	43.4	349	36.6	200	44.5	560
Benefits	4.2	348	4.4	200	7.6	559
Facility	15.4	348	16.3	199	13.2	558
Transportation	.8	347	2.3	196	1.8	556
PD	7.2	349	7.2	200	6.1	559
Materials	9.7	348	10.9	200	9.0	560
Food	11.8	349	14.4	200	10.9	558
Operational	5.11	348	7.5	199	5.3	558

Table A7. Percent (N) of costs by provider type and region

Region	Costs	Тур	Type I		Type II		Certified Home	
		%	N	%	N	%	N	
	Salary	50.9	117	16.7	7	19.4	27	
	Benefits	7.3	116	3	7	4.6	27	
East	Facility	12.28	116	19.6	7	29	27	
	Transportation	2.14	114	2.7	7	0.9	27	
	PD	5.7	117	7.6	7	7.8	27	
	Materials	8.2	117	11	7	11.4	27	
	Food	9.1	117	30.4	7	15.2	27	
	Operational	3.9	116	9.1	7	8	27	
	Salary	45	558	36.2	33	21	78	
	Benefits	6.2	557	6.7	33	3.3	78	
Central	Facility	14.3	555	13.8	33	24.6	78	
	Transportation	1.5	553	0.8	33	2.2	78	
	PD	7	557	8.3	33	6.5	78	
	Materials	9.5	558	10.6	33	11.2	77	
	Food	11	556	14.6	33	16.8	78	
	Operational	5.4	556	6.1	33	9.5	78	
	Salary	46.4	249	38.3	19	25.6	20	
	Benefits	6	249	6.9	19	2.1	20	
West	Facility	10.4	249	13.4	19	24.5	20	
	Transportation	1.2	248	8.0	19	5.9	19	
	PD	6.2	249	5.1	19	4.6	20	
	Materials	9.5	249	8.7	19	9.4	20	
	Food	11.7	249	15.7	19	14	20	
	Operational	5.1	248	5.9	19	9.2	20	

Table A8. Percent (N) of costs by provider type and urban/rural distinction

Area	Costs	Type I		Type II		Certified Home	
		%	N	%	N	%	N
	Salary	45.8	624	37.8	30	22.5	80
	Benefits	5.8	623	7.7	30	3.6	80
Urban	Facility	12.9	622	13.7	30	25.2	80
	Transportation	1.4	620	0.3	30	2	79
	PD	6.9	624	8	30	6.7	80
	Materials	9.6	624	9.7	30	10.8	79
	Food	10.9	623	14.1	30	16.8	80
	Operational	5.4	623	5.3	30	10.2	80
	Salary	46.6	300	31.2	29	19.4	45
	Benefits	7.4	299	4.9	29	3.1	45
	Facility	13	298	15	29	26.1	45
Rural	Transportation	1.8	295	1.7	29	3.4	45
	PD	6.1	299	6.3	29	6	45
	Materials	8.7	300	10.4	29	11.2	45
	Food	11	299	19.6	29	14.6	45
	Operational	4.5	297	7.5	29	7.2	45

Table A9. Percent (N) of costs by provider type and STARS for Kids Now rating status

Rating Status	Costs	Тур	e I	Тур	e II	Certi Hor	
		%	N	%	N	<u> </u>	N
	Salary	45.3	359	38.2	32	21.4	59
	Benefits	5.8	359	6.4	32	2.7	59
Not Rated	Facility	13.2	357	14.9	32	28.2	59
	Transportation	1	358	1.1	32	3.3	59
	PD	6.9	359	6.5	32	5.7	59
	Materials	9.7	359	9.5	32	10.9	58
	Food	11.1	358	17.4	32	17	59
	Operational	4.9	357	5.9	32	7.7	59
	Salary	45.8	442	33.4	20	22.1	51
	Benefits	5.5	440	7	20	4.4	51
Levels 1-2	Facility	13.6	440	13.7	20	23.9	51
	Transportation	1.3	435	1.1	20	1.6	51
	PD	6.7	441	7.9	20	7.1	51
	Materials	9.1	442	9.7	20	11.1	51
	Food	11.8	441	15.4	20	14.4	51
	Operational	5.4	440	7	20	11.6	51

	Salary	49.3	123	21.3	7	18.7	15
	Benefits	10.8	123	4	7	3	15
Levels 3-4	Facility	10.2	123	13.6	7	20.8	15
	Transportation	3.5	122	0.6	7	2.5	15
	PD	5.7	123	8	7	7.4	15
	Materials	8.9	123	13.4	7	10.5	15
	Food	7.3	123	18	7	17.4	15
	Operational	4.6	123	6.9	7	6.5	15

Table A10. Percent (N) of costs by provider type and ALL STARS rating status

Rating Status	Costs	Type I		Type II		Certified Home	
		%	N	%	N	%	N
	Salary	45.1	298	39.3	21	29.5	30
	Benefits	4.3	297	6	21	1.7	30
Not Rated	Facility	14.8	297	13.8	21	22.2	30
	Transportation	0.7	297	1.2	21	1.5	29
	PD	7	298	7.7	21	7.9	30
	Materials	9.7	298	11.1	21	9	29
	Food	11.3	298	13.8	21	15.7	30
	Operational	4.9	297	7.1	21	6.1	30
	Salary	44	140	34	12	14.5	47
	Benefits	4.8	140	7.1	12	2.5	47
Levels 1-2	Facility	12.4	139	15.6	12	28.3	47
	Transportation	1.9	136	1.5	12	3.6	47
	PD	7.5	140	6.3	12	6.5	47
	Materials	10.5	140	7.9	12	12.8	47
	Food	13.1	140	19.9	12	17.1	47
	Operational	5.8	139	7.8	12	12.7	47
	Salary	47.3	486	31	26	23	48
	Benefits	7.9	485	6.2	26	5.4	48
Levels 3-5	Facility	12	484	14.2	26	24.9	48
	Transportation	1.9	482	0.7	26	2	48
	PD	9.1	485	7.2	26	5.6	48
	Materials	8.8	486	10.2	26	10.3	48
	Food	10.1	484	17.8	26	15	48
	Operational	5	484	5.2	26	7.5	48

Table A11. Percent (N) of costs by provider type and subsidy acceptance

CCAP	Costs	Type I		Type II		Certified Home	
		%	N	%	N	%	N
	Salary	45.7	741	35.6	47	21	98
	Benefits	5.9	740	6	47	3.5	98
Accept	Facility	13.8	738	14.7	47	24.7	98
	Transportation	1.4	736	1.3	47	2.8	97
	PD	6.8	740	7.3	47	6.5	98
	Materials	9.1	741	10	47	11.2	98
	Food	11.5	740	16.1	47	15.2	98
	Operational	5.4	738	6.8	47	10	98
Does Not Accept	Salary	48.2	173	32.8	10	25	24
	Benefits	7.7	173	9.1	10	3.3	24
	Facility	9.3	172	10.7	10	31.5	24
	Transportation	1.9	170	0.1	10	0.9	24
	PD	6.1	173	7.5	10	5.8	24
	Materials	10	173	11.3	10	9.4	24
	Food	8.5	172	13.8	10	19.2	24
	Operational	3.9	172	4.7	10	5.3	24